

## Message Text

LIMITED OFFICIAL USE

PAGE 01 TEL AV 06021 221141Z

41

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 H-02 INR-07 L-03 /030 W

----- 063678

P 221047Z SEP 75

FM AMEMBASSY TEL AVIV

TO SECSTATE WASHDC PRIORITY 8344

LIMITED OFFICIAL USE TEL AVIV 6021

PLEASE PASS ALSO

DEPARTMENT OF COMMERCE FOR CHARLES HOSTLER

E.O. 11652: NA

TAGS: ETRD, IS

SUBJ: TELEPHONECALLFROM CONGRESSMAN JAMES SCHEUER RE ARAB  
BOYCOTT

REF: MORRISON (NEA) TELCON SEPT 19

1. CONGRESSMAN JAMES SCHEUER (D-N.Y.) TELEPHONED COMMERCIAL  
ATTACHE COLLINS AT HOME NIGHT OF SEPT 16 INQUIRING ABOUT IMPORT  
OF ARAB BOYCOTT AGAINST ISRAEL. IN RESPONSE COLLINS' REQUEST,  
CONGRESSMAN AGREED THAT COLLINS CALL HIM BACK FOLLOWING DAY. WHEN  
COLLINS RETURNED CALL SEPT 17, CONGRESSMAN ASKED FOLLOWING  
QUESTIONS:

A. HOW EFFECTIVE HAS BOYCOTT BEEN AGAINST ISRAEL?

B. DID COLLINS WRITE REPORT ON HIS VISIT TO U.S. IN JU/JULY  
ON BUSINESS CONSULTATION?

C. IF SO, HOW CAN HE OBTAIN COPY OF REPORT?

D. DID COLLINS OFFER RECOMMENDATIONS ON HOW EFFECTS OF ARAB  
BOYCOTT COULD BE MITIGATED OR NEGATED?

E. DID COLLINS DISCOVER DURING VISIT THAT AMERICAN FIRMS OBJECT  
TO DOING BUSINESS WITH ISRAEL SO AS NOT TO JEOPARDIZE THEIR  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 TEL AV 06021 221141Z

COMMERCIAL OPPORTUNITIES IN ARAB COUNTRIES?

F. HOW MANY COMPANIES DID COLLINS VISIT AND WHERE WERE THEY  
CONCENTRATED GEOGRAPHICALLY?

G. WHAT IS COLLINS' PERSONAL VIEW ON WHAT CONGRESS COULD  
DO ABOUT BOYCOTT?

2.1 REGARDING A, COLLINS RESPONDED THAT EMBASSY HAS LITTLE  
EVIDENCE ON OPERATION OF BOYCOTT AND IS UNCERTAIN AS TO ITS  
REAL EFFECTIVENESS, PARTICULARLY SINCE TWO OTHER FACTORS BEAR  
ON SUBJECT. THESE ARE MILITARY/SECURITY/SITUATION WHICH INHIBITS  
AMERICAN BUSINESSMEN FROM INVESTING IN ISRAEL, AND WORLD  
RECESSION WHICH HAS CURBED ALL FOREIGN INVESTMENT. IT IS  
DIFFICULT, IF NOT IMPOSSIBLE, TO SEPARATE THREE FACTORS. IN ANY  
EVENT, WASHINGTON HAS MORE INFORMATION ON BOYCOTT THAN EMBASSY AND  
QUESTIONS SHOULD BE ADDRESSED TO ASSISTANT SECRETARIES SOBER  
AND HOSTLER IN STATE AND COMMERCE.

3. REGARDING B, C, AND D, COLLINS CONFIRMED THAT REPORT HAD  
BEEN WRITTEN AND SUBMITTED TO APPROPRIATE OFFICIALS IN  
STATE AND COMMERCE.

4. REGARDING E, COLLINS RESPONDED THAT ALTHOUGH HE HAD  
FOUND SMALL NUMBER OF FIRMS APPARENTLY CONCERNED ABOUT

PROTECTING THEIR LARGER MARKETS IN ARAB COUNTRIES BECAUSE

OF SENSE OF OBLIGATION TO THEIR STOCKHOLDERS, HE TALKED TO  
LARGER NUMBER  
OF FIRMS EAGER TO DO BUSINESS WITH ISRAEL.

5. REGARDING F, COLLINS SAID THAT HE VISITED ABOUT 20  
FIRMS SPREAD ACROSS COUNTRY.

6. REGARDING G, COLLINS RESPONDED THAT ISSUE INVOLVED ASPECTS  
BEYOND COMPETENCE OF COMMERCIAL ATTACHE AND QUESTIONS SHOULD BE  
ADDRESSED TO HIS SUPERIORS IN WASHINGTON. CONGRESSMAN SCHEUER  
CONTINUED  
TO PRESS THIS POINT IN IRRITATED TONE OF VOICE AND COLLINS  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 TEL AV 06021 221141Z

RESPONDED THAT IN HIS VIEW, APPROACH OUR GOVERNMENT IS TAKING IS  
BEST ONE IN CIRCUMSTANCES SINCE ANY OTHER APPROACH COULD ONLY BE  
COUNTERPRODUCTIVE AND UNDERMINE OUR EFFORTS TO ACHIEVE AN  
ARAB/ISRAELI ACCOMMODATION. IF OUR PEACE INITIATIVE IS  
SUCCESSFUL, NO LEGISLATIVE REMEDIES WILL BE NECESSARY, BUT IF  
PEACE EFFORTS FAIL, ALL LEGISLATIVE REMEDIES IN WORLD WON'T HELP.  
THEREFORE, RESOLUTION OF DEEPER ARAB/ISRAELI CONFLICT IS ONLY  
ENDURING SOLUTION TO ARAB BOYCOTT. COLLINS CONCLUDED

BY REMINDING CONGRESSMAN ONCE AGAIN THAT HE SHOULD ADDRESS  
HIS INQUIRIES TO ASSISTANT SECRETARIES SOBER AND HOSTLER.  
TOON

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ARAB, BOYCOTTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975TELAV06021  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750327-0876  
**From:** TEL AVIV  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750927/aaaaaxnx.tel  
**Line Count:** 118  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 AUG 2003 by KelleyW0>; APPROVED <28 NOV 2003 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TELEPHONECALLFROM CONGRESSMAN JAMES SCHEUER RE ARAB BOYCOTT  
**TAGS:** ETRD, IS, XA, XF, (SCHEUER, JAMES H)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006